

MUST-KNOW FLORIDIAN



Meet **John Flynn**

Launching a truck leasing company in 2008 as the economy turned sour, **John Flynn** at least had four decades of industry experience going for him. It helped. Through the third quarter, his Fleet Advantage in Fort Lauderdale saw revenue jump 60% over 2010's annual total. Flynn is winning business with two prongs: Clean-diesel tractors and proprietary tracking technology that generates data on use and driver behavior that his firm analyzes to show fleet owners how to cut costs. Recently, Flynn was named [Ernst & Young's Entrepreneur of the Year in Florida](#) in the emerging category.

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